

Guidance

Self-employed and gainfully self-employed

First published: 17 September 2015

Last updated: 15 February 2018 (version 3)

Contents

- [Universal Credit and self-employment](#)
- [Claimants who run their business through a company including as company directors and sub-contractors](#)
- [Self-employed gateway interview](#)
- [Claimants who are required to attend a gateway interview](#)
- [Claimants who aren't required to attend a gateway interview](#)
- [Considering whether a claimant is gainfully self-employed](#)
- [Making the gainful self-employed decision](#)
- [Is the claimant carrying out a trade, profession or vocation where they are not employed by someone else?](#)
- [Deciding if the earnings are self-employed earnings](#)
- [Deciding if the self-employed activity is the main employment](#)
- [Deciding if the self-employment is organised, developed, regular and carried out in expectation of profit](#)
- [Claimant is gainfully self-employed](#)
- [Claimant is not gainfully self-employed](#)
- [Date the Gainful Self Employment decisions applies from](#)
- [Self-employed claimants moving from other benefits to Universal Credit](#)
- [Failure to attend self-employment interviews](#)
- [Sub-contractors](#)
- [Change of circumstances](#)

Universal Credit and self-employment

Universal Credit aims to support claimants in self-employment when this is the right way for the claimant to be financially self-sufficient.

In-work self-employed people are a new claimant group for DWP and have different requirements to other claimants.

To ensure that claimants are dealt with correctly, claimants that report self-employment are required to attend a gateway interview. The gateway interview is only required for claimants in certain [regimes](#), that would normally be expected to look for or be available for work.

At the gateway interview a decision is made on whether the claimant is gainfully self-employed for Universal credit purposes. This is known as the gainful self-employment test.

This is a decision based on the claimant's circumstances and determines how the claimant is treated in Universal Credit.

Claimants found gainfully self-employed during the gateway interview are exempt from job search requirements so that they can focus on growing their business.

Claimants who are found not to be gainfully self-employed may be required to look for employed work, depending on their regime.

Claimants who run their business through a company including as company directors and sub-contractors

Claimants who run their business through a company (and who are likely to also be a director of that company), may be treated as self-employed in Universal Credit.

[Sub-contractors](#) may also be treated as self-employed in Universal Credit.

Claimants who run their business through a company, all company directors and all sub-contractors will be required to attend a gateway interview to decide if they are gainfully self-employed.

If they are found to be gainfully self-employed either the start-up period or Minimum Income Floor (MIF) will apply.

Self-employed gateway interview

Claimants must bring information and evidence about their self-employment to the gateway interview so a gainful self-employment decision can be made.

During the gateway it must be considered whether the claimant is:

1. in the correct regime (for a gainfully self-employed decision)
2. self-employed or employed
3. gainfully self-employed

Where a claimant is found to be gainfully self-employed a decision then needs to be made to whether the claimant is either eligible for a start-up period or have the Minimum Income Floor (MIF) applied.

The gateway interview should also be used to:

- explain the self-employed earnings reporting requirements
- signpost the claimant to relevant business support
- accept a claimant commitment

Claimants who are required to attend a gateway interview

Claimants in the following regimes who expect to have self-employed earnings, will be required to attend a Gateway interview:

- intensive
- light touch regimes
- working enough regime (because they have earnings above their individual threshold)

Claimants with self-employed earnings that move into one of these regimes from the work preparation, work focused or no work-related requirements regimes require a gateway interview as soon as possible following the move.

Claimants who aren't required to attend a gateway interview

Claimants in the following regimes who expect to have self-employed earnings, can't be found gainfully self-employed and won't be required to attend a Gateway interview:

- work preparation
- work focused interview (WFI)
- no work-related requirements (NWRR)

The MIF can't be applied to claimants in these regimes.

Where a self-employed claimant who has had a MIF applied moves into one of these regimes the MIF must be removed at that point.

Claimants in these regimes must still report their self-employed earnings at the end of each assessment period.

Considering whether a claimant is gainfully self-employed

A claimant is considered to be in gainful self-employment where all of the following apply:

- the claimant is carrying on a [trade, profession or vocation](#) as their [main employment](#)
- their earnings from that trade, profession or vocation are [self-employed earnings](#)

- the trade, profession or vocation is [organised, developed, regular and carried out in expectation of profit](#)

If any of these are not satisfied then the [claimant is not considered gainfully self-employed](#).

Claimants must still report any earnings from self-employment on a monthly basis whether they are considered to be gainfully self-employed or not.

Making the gainful self-employment decision

When deciding if a claimant is gainfully self-employed, there are a number of things to consider:

- [Is the claimant carrying out a trade, profession or vocation where they are not employed by someone else?](#)
- [Are the earnings self-employed earnings?](#)
- [Is the self-employed activity the main employment?](#)
- [Is the self-employment organised, developed, regular and carried out in expectation of profit?](#)

Is the claimant carrying out a trade, profession or vocation where they are not employed by someone else?

Trade – for example a self-employed plasterer or market stall holder

A claimant is likely to be trading if they:

- sell regularly to make a profit
- make items to sell for profit
- sell online, at car boot sales or through classified adverts on a regular basis
- earn commission from selling goods for other people
- are paid for a service they provide

They're probably not trading if they sell some unwanted items occasionally or they don't plan to make a profit.

Profession – for example a self-employed accountant or consultant

Vocation – for example a self-employed musician or actor

Deciding if the earnings are self-employed earnings

To assess if a claimant's earnings are self-employed earnings for the purposes of Universal Credit, there are a number of important indicators that should be considered. The table below list some of these indicators.

Indicators a claimants earnings are	Additional information
--	-------------------------------

from self-employment	
Pay their own tax and national insurance	Where tax is deducted at source, this may suggest that the employment isn't self-employment (However, special arrangements can apply for building sub-contractors).
Are registered as self-employed with HMRC for self-assessment and Class 2 National Insurance Contributions and have a Unique Tax Reference number	A Unique Tax Reference number is issued by HMRC when a person registers for self-assessment and may be an indicator of self-employment. However having a Unique Tax reference number is not sufficient in itself to demonstrate whether a person is self-employed.
Can fix the price and/or duration of their work and have control over their costs	
Have the power to appoint or dismiss and can employ a substitute, for example to cover holidays or sickness.	A power to appoint a substitute may suggest self-employment
Length of work contracts	Short contracts may suggest self-employment. Longer contracts with the same company may suggest employment or possibly sub-contracting.
Provide their own equipment	
Work from home, or a workshop or office they own or rent.	Working from home is also increasingly common for some employees.
The person who engages the claimant for work has no obligation to provide further work.	If there is an on-going obligation then this may point towards employment.
Can decide the hours they work	The greater the discretion the claimant has, then the more likely it is that the work is self-employment.
Can choose which work they accept and/or work for a range of different employers?	The more choice/discretion a claimant has the more likely it is that the work is self-employment.

No single indicator is likely to be conclusive. Instead, these indicators should be used together to:

- build a general picture of the claimant's work
- give an idea of how the claimant, their employer (in the case of sub-contractors) and HMRC view their employment
- help make the decision on whether their earnings should be classed as employed or self-employed

Deciding if the self-employed activity is the main employment

As part of the gainful self-employment test a decision is needed on whether the claimant's self-employment is their **main** employment. This is important, especially for claimants who are either:

- undertaking self-employed activities but for only a few hours or on a low paid basis
- both self-employed and also working as an employed earner

The following are indicators that the self-employed activity is likely to be a claimant's main employment. The claimant:

- spends more than half of their available work hours on self-employment
- spends more time on or earns more from their self-employment than other activities (for example they work more hours in self-employment than as an employed earner)
- is starting a new business and business related activities take up most of their expected number of hours per week
- considers their self-employment as their main job goal
- has significant self-employed earnings even where self-employed hours are low

This is not a complete list.

Deciding if the self-employment is organised, developed, regular and carried out in expectation of profit

The following are possible indicators that the self-employment is organised, developed, regular or carried out in expectation of profit. These should be taken in to account when making a decision:

- whether the activity is undertaken for financial gain (the claimant does not need to have made a profit yet for the activity to be considered in expectation of profit)
- the number of hours spent each week working and the regularity of the work
- any business plan or steps taken to increase income from the activity
- how HMRC regard the activity
- how much work is in the pipeline
- whether the claimant is actively marketing or advertising for work

This is not a complete list.

Claimant is gainfully self-employed

Where a claimant is found to be gainfully self-employed they will then either be eligible for a start-up period or have the Minimum Income Floor (MIF) applied.

Claimants who are eligible for the start-up period will be placed in the intensive regime.

Claimants found gainfully self-employed and the MIF applies will be placed in the working enough regime.

Gainfully self-employed claimants will stay in either of these regimes and **not** move in to the light touch regime.

Claimant is not gainfully self-employed

Claimants who are not found gainfully self-employed, will not have the MIF applied.

They will be required to meet work-search conditions (where applicable) and must still report any self-employed earnings.

Their claimant commitment, including the expected hours of work-search, may be adapted to take account of their limited self-employment activity, if appropriate.

Date the Gainful Self Employment decisions applies from

Where a claimant is found to be in gainful self-employment the decision should apply from the beginning of the assessment period (AP). Any start-up period or MIF would also start on that date.

For example, for new claimants found gainfully self-employed this will be the start of the first AP. For existing claimants who then become gainfully self-employed, the start date is the beginning of the AP in which the change happened.

If a claimant is identified as having started gainful self-employment in a previous AP the decision should be backdated. Any appropriate overpayment action must be taken.

Self-employed claimants moving from other benefits to Universal Credit

Claimants deemed gainfully self-employed who move to Universal Credit through managed migration from other benefits will not have a MIF applied for a 6 month 'grace period'. If they have been self-employed for less than a year, they may qualify for a start-up period in the usual way.

Claimants claiming Universal Credit as a result of a **significant** change of circumstance that ends their existing claim to legacy benefits (for example relocation) will not be eligible for a 6 month 'grace period' from the MIF.

These claimants may still be eligible for a 12 month start-up period but the same eligibility conditions apply as for other new claimants to Universal Credit. (See Self-employed start-up period).

Failure to attend self-employment interviews

New claimants who fail to attend the gateway interview at the start of a claim will be treated the same as a claimant who fails to attend an initial commitment interview (see Fail to attend)

Existing claimants who fail to attend either a:

- gateway interview following a move into self-employment or ending self-employment
- quarterly interview during their Start-up period

Will be subject to the same sanctions as if they failed to attend a work focused interview (WFI).

Sub-contractors

People who are contractors or sub-contractors may be treated as self-employed for Universal Credit purposes.

They will be required to attend a gateway interview to determine if they are gainfully self-employed.

Whether a contractor or sub-contractor is self-employed or employed needs to be determined as part of the gainful self-employment decision. Consideration of the same [self-employment indicators need to be made as for other claimants in making this decision.](#)

A contractor who has a contract to provide goods or services to a client may sub-contract some of the work to other people known as sub-contractors.

A sub-contractor is:

- not an employee of the contractor
- a self-employed person who enters into a contract with another contractor to do a particular job or provide a service as part of a larger project
- normally paid a fixed fee for the job/services
- has control over how they do the work
- often found in the construction industry

In some cases a building sub-contractor will have a proportion of their earnings deducted at source to pay tax, under HMRC's Construction Industry Scheme (CIS) arrangements. This will either be 20% or 30%. It will only be 30% in a small proportion of cases where the sub-contractor does not provide a Unique Tax reference number.

Despite tax being deducted at source the sub-contractor could still be considered as self-employed and will not be subject to the PAYE system. A sub-contractor will not have national insurance deducted at source.

Consideration needs to be given to whether the self-employment is the claimant's [main](#) employment, in the same way as for other claimants, where a sub-contractor:

- alternates between spells of self-employment with work as an employee
- tops up their self-employed earnings with employed earnings (depending on the work or terms of work available to them)

If they are found to be gainfully self-employed either a MIF is applied or they will be eligible for a start-up period.

Change of circumstances

A change of circumstances for self-employed claimants may affect whether they are treated as gainfully self-employed or not.

Gainfully self-employed claimants reporting a significant change of circumstance in their employment, including:

- ending self-employment
- starting employed work as their main employment
- significant and continuing reduction in self-employed hours of earnings
- significant and continuing increase in employed hours or earnings (if both employed and self-employed)
- significant and continuing health issues which impact on their ability to work

Will need a gateway interview to re-assess if they are still in gainful self-employment.

The same [gainful self-employment test](#) is applied when ending gainful self-employment.

The claimant doesn't have to have ceased all self-employment to be found not gainfully self-employed. Claimants need to provide evidence to assess whether they no longer be deemed gainfully self-employed.

Self-employed claimants that have previously been found not in gainfully self-employment, who report a change in circumstances, or move regimes, may be required to attend a gateway interview.

These changes can include but are not limited to, claimants that:

- have a significant and continuing increase in their self-employed earnings or activity



- move from work prep, WFI or NWRR regimes to the intensive, light touch or working enough regimes for example due to change in their youngest child's age

The gateway interview is used to determine whether the claimant is now gainfully self-employed. If the claimant is found to be gainfully self-employed either the start-up period or the MIF will be applied.

It is important that these changes are identified early and claimants are given support if the change means the MIF will be applied at a future date.